



SALES ENGINEER (m/w/d)

You combine technical knowledge with market knowledge to bring our products to the markets and take care of your customers in the automotive industry. You are the interface between our customers and our company and you take care of customer relations, sales leads and enquiries.

Your Tasks

You have a high level of knowledge of the DSA product portfolio and the corresponding customers environments (IT, electronics, production systems and/or connectivity solutions). You are in charge of analyzing the customer's requirements and customer consultation.

You create sustainable and cooperative customer relations and act as the customer's contact.

You present our products, represent DSA at trade exhibitions and events and you are responsible for proposal preparation.

Our Offer

An interesting work environment in a highly motivated, dynamic project team.

State-of-the-art topics in the field of the automotive future.

An attractive customer environment from the international automotive industry.

Exciting and varied activities with individual development opportunities.

Creative leeway and short communication channels in a flat hierarchy.

Your Profile

A degree in technical studies, preferably electrical engineering, computer science, business management and engineering (B.Sc./M.Sc./FH/TH).

Excellent written and spoken German and English language skills, other language skills appreciated (especially Spanish, French, Portuguese, Chinese).

Self-motivated and independent working in the dynamic atmosphere of a technical organization with a large international customer base.

Strong interpersonal and communication skills, passion about a career in a technical/commercial environment.

Driving license, willingness to travel within Germany and Europe, eventually world-wide.

Ideally: experience in Sales and CRM tooling, knowledge about automotive companies' organisational and decision structures.



In a nutshell:

Business Areas

Vehicle development
Production
After-sales
Connected vehicle
Logistics and quality assurance

Customers

International automotive industry
Commercial vehicles, agricultural machinery and building materials industry
Airport logistics

Corporate Culture

Family-owned business with heart and mind
Culture of open doors
Short decision paths
Team spirit & openness

Employees/Sites

Over 500 nice colleagues worldwide
Subsidiaries in China, Italy, South Africa, Mexico, Brazil, India and the USA

Become part of our DSA team and send us your meaningful application to jobs@dsa.de stating the earliest possible starting date and your salary expectations.

For more informationen about us visit www.dsa.de/en/career/

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